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SAFETY AND SECURITY — METROPOLITAN POLICE DEPARTMENT — CCTV, RADIO COMMUNICATIONS AND CAMERA RESPONSE

18 JULY 2011

To Whom it may concern

REFERRAL FOR FIBRE BASED INTEGRATIONS CC

We hereby wish to confirm that Teleste Video Transmission Equipment and IP based systems is the preferred platform used by the City of Cape Town for its public area CCTV Surveillance System and together with Fibre Based Integrations the sole supplier in Southern Africa is the preferred partner.

Fibre Based Integrations, and in particular Andre Potgieter has been instrumental in the design, installation, integration and commissioning of the surveillance systems used in the City Centre Monitoring.

This system includes in excess of 300 cameras on point-to-point links as well as the Teleste VMX IP system using encoded signals running on a Cisco 10GigE fibre optic backbone. This system allows for distributed recording as well as interaction and switching between the two control rooms and various viewing stations. Teleste is selected as the product of choice on the transmission, switching and recording as a result of the standards based open platform architecture that it is based on.

The technical level of Fibre Based Integrations system engineers is of a high standard and the way the personnel conduct themselves is professional.

It is our opinion that Fibre Based Integrations, with Andre Potgieter and Teleste as a product, would be able to complete any project of a similar magnitude, and we have no hesitation in recommending them.

Please contact me, should you have any queries.

Yours faithfully

Ridwan Wagiet